

In-home Sales



Marketing Compliance Supplement

When Marketing Affirm

Please remember...

- 1. Review Affirm's Marketing Compliance Guides.
- 2. Follow Affirm's Marketing Best Practices here.
- **3.** Use our library of <u>easy-to-implement designs</u> with Affirm's branding assets.

Home Improvement Merchants

Add "Equal Opportunity" language to your disclosures

a) For Social Media use:

"Payment options through Affirm are subject to eligibility, and are provided by these Equal Opportunity lending partners: affirm.com/lenders".

a) For Email & Print use:

"[insert applicable marketing disclosure here - see Marketing Compliance Guides]. Affirm and its lending partners do business in accordance with federal Fair Lending laws."

<u>Note</u>: You must submit any consumer-facing email, print and social media communications, that reference Affirm as a payment option to Affirm for review and approval.



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Affirm & In-home | Know the Rules

- → Be cautious when presenting quotes or making a sale in these locations, as offering Affirm in these locations is not permitted:
 - In the customer's home
 - At the customer's workplace or in dormitory lounges
 - At facilities rented on a temporary or short-term basis, such as hotel or motel rooms, convention centers, fairgrounds,
 and
 restaurants
- → Do not take payment while you are in any of the locations above
- → Do not mention, solicit, or volunteer the availability of Affirm or any other financing options to your customers while you are in any of the locations above

You can communicate to customers about Affirm and take payment <u>before</u> you visit their home (or the other locations listed above), or <u>after</u> you leave their home (or the other locations listed above).

→ Only sales representatives who have completed Affirm training can follow up with customers before or after they have left the home to discuss financing options